

# Imitative Follower Deception in Stackelberg Games

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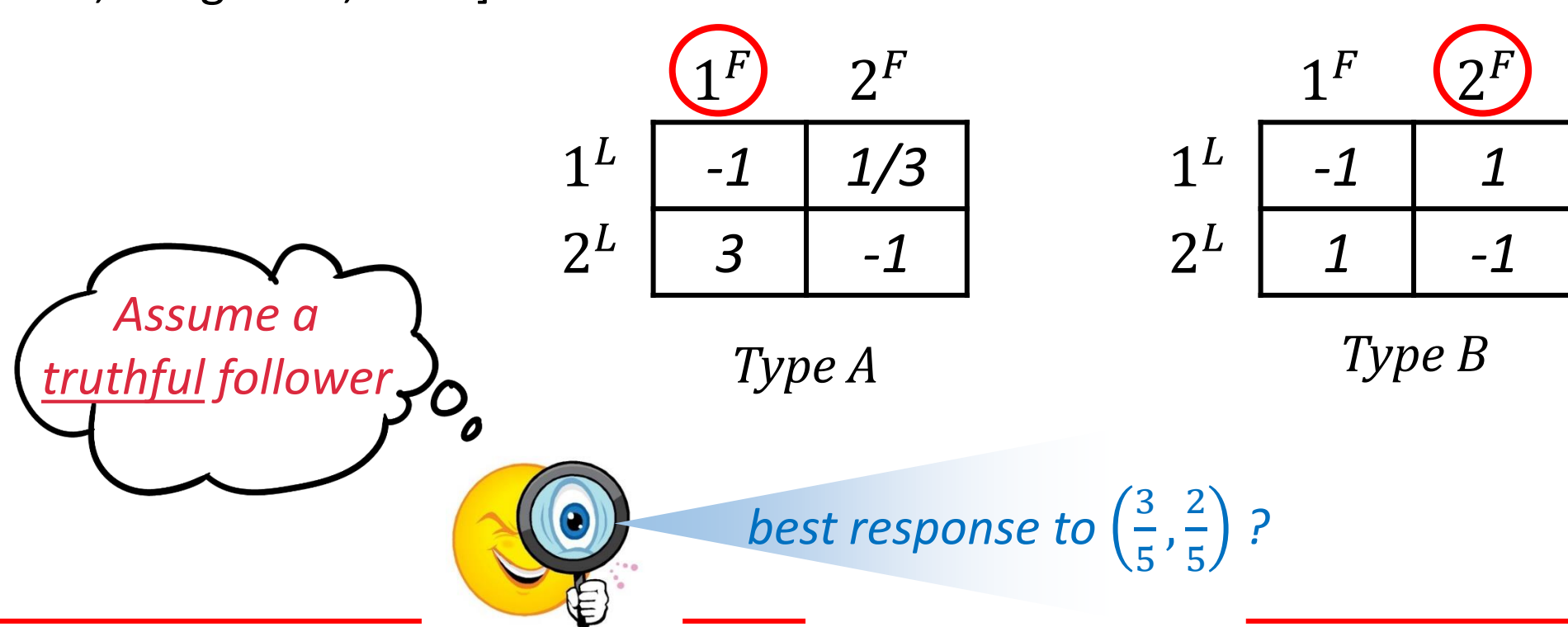
## Background: Stackelberg Games & Learning

- A leader ( $L$ ) vs. a follower ( $F$ )
- Stackelberg equilibrium  $\langle x^*, y^* \rangle$  --- the optimal leader commitment:
  - $\langle x^*, y^* \rangle = \operatorname{argmax}_{x, y \in \text{BestResp}(x)} U_L(x, y)$
  - $\text{BestResp}(x) := \operatorname{argmax}_y U_F(x, y)$

- 👍 Efficient computation of optimal leader commitment
- 👍 Applications: security, exam design, contract design, mechanism design

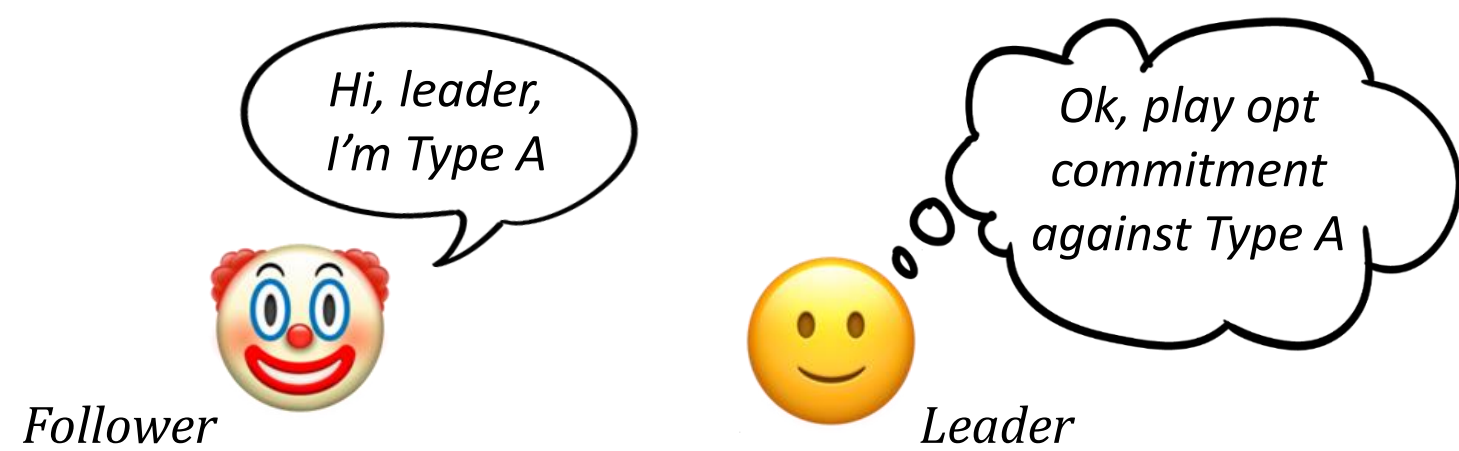
## When Follower Type (Payoffs) is Uncertain...

- 👉 **Learn** the optimal commitment by observing **follower best responses** [Letchford et al., 2009; Blum et al., 2014; Haghtalab et al., 2016; Roth et al., 2016; Peng et al., 2019]



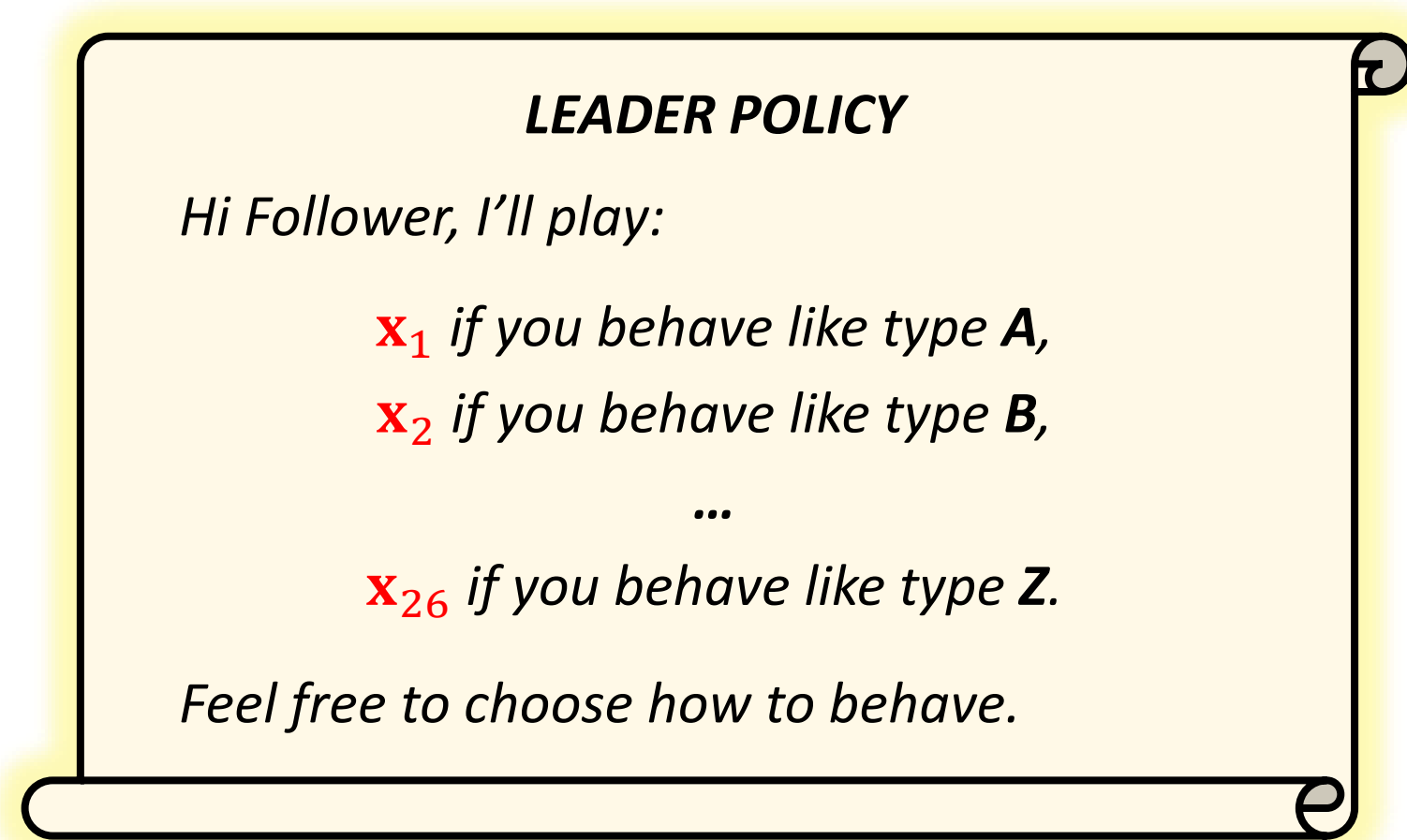
## Our Model: Play Against Follower Deception

- A naïve playbook when deception is ignored



## Leader Policy: a Better Playbook

- A policy-based framework
- **Stage 1: Leader** commits to a policy that specifies the strategy he will play for each reported (learned) follower type.



- **Stage 2: Follower** optimally reports (imitates) a type  $T$ , so that the strategy the leader will play according to her policy maximizes the follower's utility in Stage 3.
- **Stage 3: Leader** plays a strategy  $x$  as prescribed by her policy and **Follower** best responds to  $x$  as if he is of type  $T$ .

- **Example:**
  - Play  $(\frac{3}{4} - \epsilon, \frac{1}{4} + \epsilon)$  if Follower behaves like Type A.
  - Play  $(\frac{1}{2} + \epsilon, \frac{1}{2} - \epsilon)$  if Follower behaves like Type B.

👉 A Type-A follower now has **no** incentive to misreport Type B !!

## Imitative Follower Deception: an Example

	$1^F$	$2^F$		$1^F$	$2^F$
$1^L$	1, -1	-1, 1/3		1, -1	-1, 1
$2^L$	-1, 3	0.99, -1		-1, 1	0.99, -1
	Type A			Type B	

A *defender* (the leader, row player) wants to defend two areas 1 and 2, which a *poacher* (the follower, column player) wants to attack. The poacher may be of Types A or B as his payoffs depend on animal prices on the black market, which fluctuate and are held private by the poacher.

- When the follower is truthful

	Type A	Type B
Optimal commitment:	$(\frac{3}{4} - \epsilon, \frac{1}{4} + \epsilon)$	$(\frac{1}{2} - \epsilon, \frac{1}{2} + \epsilon)$
Follower response:	$1^F$	$1^F$
Leader utility:	1/2	0
Follower utility:	0	0

- But when the follower is **untruthful**...

- 👉 A Type-A follower has an incentive to **imitate Type B**, which makes the leader play  $(1/2 - \epsilon, 1/2 + \epsilon)$ !
- 👉 A Type-A follower gets  $\approx 1$ , but the leader only gets  $\approx 0$  😞

## Computing Optimal Policy: Algorithmic Results

- A complete view of the complexity: **OptPly** is hard to approximate, and hard still under **incentive compatibility (OptPly-IC)**

**Theorem.** For any  $\epsilon > 0$ , no poly-time  $\frac{1}{(|\Theta|-1)^{1-\epsilon}}$ -approximation for **OptPly** unless  $P=NP$ , even when the number of follower actions is fixed to 3.

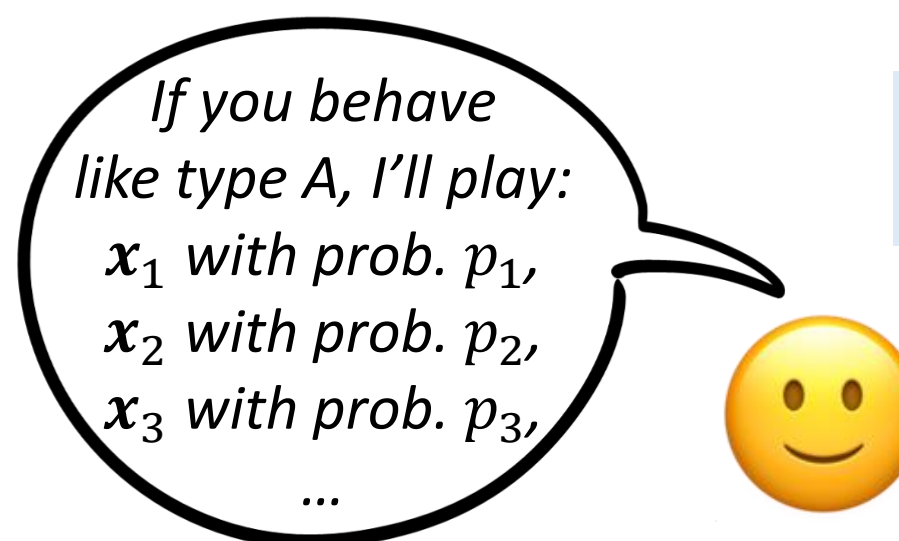
**Theorem.** For any  $\epsilon > 0$ , no poly-time  $\frac{1}{|\Theta|^{1-\epsilon}}$ -approximation for **OptPly-IC** unless  $P=NP$ , even when the number of follower actions is fixed to 3.

**Theorem.** There exists a poly-time  $\frac{1}{|\Theta|}$ -approximation algorithm for both w/o IC.

**Theorem.** Both **OptPly** and **OptPly-IC** are tractable for a fixed  $|\Theta|$ .

## Generalization to Mixed Policies

- A higher level of randomization, able to improve leader utility further



**Theorem.** Mixed policies with support size  $m$  suffice for achieving the optimality.

**Theorem.** With mixed policy, **OptPoly** remains hard to approximate, but **OptPoly-IC** becomes tractable.

## Experiments

- Comparison of leader utility obtained with different approaches

